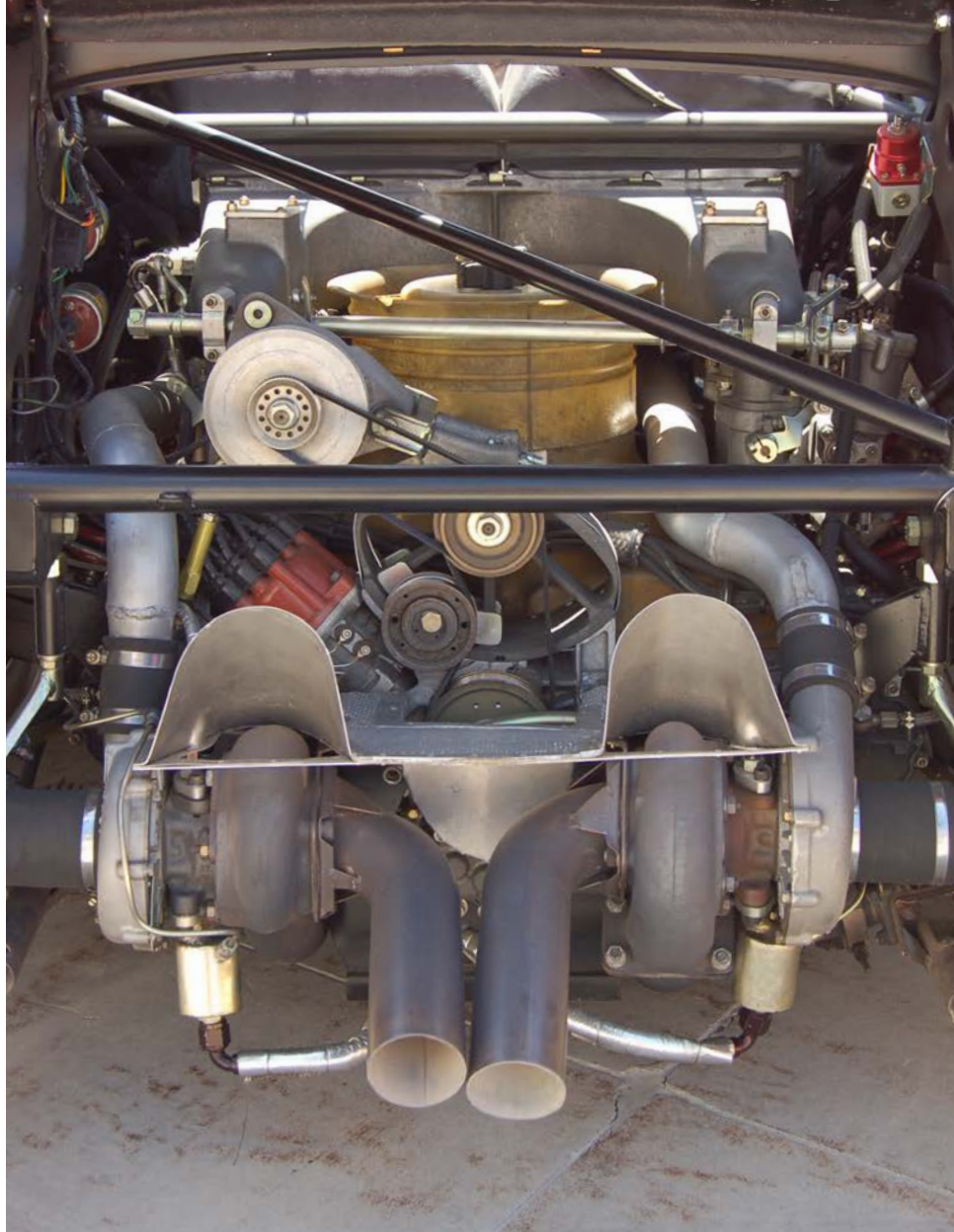




Hudson Champlain Region Porsche Club of America

# AIR \* COOLED ADVERTISER

Fall 2012





## Conditions may vary. What you drive doesn't have to.

Built to cooperate, even if the weather chooses not to. From the Carrera 4 and Panamera 4, to every Cayenne on the road, you can equip your Porsche for pure Porsche performance all year round. And all thanks to something called Porsche Intelligent Performance, a philosophy grounded in the continuous innovation of forward-looking technology. Technology like Porsche Traction Management (PTM) that sends power to each wheel individually for enhanced grip and control. Technology like Porsche Stability Management (PSM), which helps you maintain control around tight corners. Technology that has always kept us a step ahead of everything, including the weather. Experience Porsche year-round drivability for yourself with a test drive. Porsche. There is no substitute.

## Experience Porsche performance all year round.

Porsche of Clifton Park  
205 Route 146  
Mechanicville NY 12118  
(518) 664-4448  
[www.porscheofcliftonpark.com](http://www.porscheofcliftonpark.com)  
M-Th: 9am-8pm  
Fri: 9am-6pm  
Sat: 9am-5pm

Porsche recommends **Mobil 1**



**PORSCHE**

# Contents

Officers and Committee Chairman .....	4
From The President .....	5-7
Why should I join PCA .....	8-10
Ice Cream Drive to Lake George .....	11
2012 Porsche Parade .....	12-13
Gimmick Rally .....	14
Following the Pointer Cone .....	15
Drive to Red Hawk Pow Wow .....	16
Member Anniversaries .....	18
Calendar of Events .....	19-22

## Advertisers Index

New Country Porsche of Clifton Park .....	2
R&D Automotive .....	17
Autohaus Motors .....	23



### On the Cover:

The Fabcar 935's  
3.2L, twin plug, twin  
turbo power plant.

### Display Ad Rates

Full Page Inside .....	\$55
Half Page .....	\$40
Quarter Page .....	\$35
Business Card .....	\$30

The Air-Cooled Advertiser is published quarterly by the Hudson-Champlain Region Porsche Club of America (HCP-PCA).

Postage rates are paid at Clifton Park, NY. This newsletter is available by paid subscription to members of HCP-PCA as part of their annual dues and to others at the rate of \$45.00 per year.

The staff of The Air-Cooled Advertiser reserve the right to edit material submitted for publication.

# Club Officers

- President:** .....Keith Antal  
13 Knollwood Drive  
Valatie, NY 12184  
518-784-2399  
president@hcp-pca.com
- Vice President:** .....Bill Meckley  
53 Woodcrest Drive  
Scotia, NY 12302  
518-399-5535  
vicepresident@hcp-pca.com
- Secretary:** .....Ken Blass  
357 Pitts Road  
Old Chatham, NY. 12136  
518-469-0645  
secretary@hcp-pca.com
- Treasurer:** .....Dee Albert  
11 Huntington Drive  
Schenectady, NY. 12309  
518-339-2919  
treasurer@hcp-pca.com
- Past President:** .....Aaron Ambrosino  
past.president@hcp-pca.com

## Committee Chairman

- Activities:** Lydia Marlow .....activities@hcp-pca.com
- Autocross:** Andy Dorman .....autocross@hcp-pca.com
- Historical:** Steve Weinstein .....history@hcp-pca.com
- Membership:** Linda Gorthy .....membership@hcp-pca.com
- Newsletter:** Aaron Ambrosino .....newsletter@hcp-pca.com
- Safety:** Timm Baldauf .....safety@hcp-pca.com
- Track:** Don Schneider .....track@hcp-pca.com
- Webmaster:** Howard Kunz .....webmaster@hcp-pca.com

# From the President

**2**012 has been an exciting year so far with many safe, educational and enjoyable activities to share with all our new and old friends. I wish to report on the activities of this past quarter in 2012.

## **Past Drive & Dines**

July Lake George Ice Cream Drive – Steve and Lydia did a great job in planning an interesting route up around Lake George to end the day at the Ice Cream Shop. Then the group split to either take a boat ride on the lake or walk through Lake George to shop. We had a sunny day with 16 Porsches and 31 attendees.

August Gimmick Rally - Tom and Donna Ehmann, Steve and Barb Weinstein and Donna and myself organized a fun and challenging Gimmick rally. The drive and questions went around the Great Sacandaga Lake to end at the Lanzi's restaurant overlooking the lake. We had 18 Porsches with 38 attendees that enjoyed the competition of a rally. Larry Rose and Joe Mueller won 1st place using their tie breaker to capture the Gimmick Rally Black Bear Trophy.

September Pow Wow Drive – Sharifa and Randy provided a great drive south to the Red Hawk Nation Pow Wow (a Native American celebration) in downstate New York, at the FDR State Park. This tribal celebration included dances, food and dress, just to mention a few of the festive and historic attributes associated with these native Americans. We had 8 Porsches and 16 attendees.

## **Future Social Activities**

October Weekend Getaway Trip - For those seasoned veterans who attended our first two day, one night stay at Lake Placid two years ago, and last year's highly successful three day, two night stay at Mount Washington, this will be old hat. This year's three day, two night stay will be at the Ocean View Inn and Resort in Gloucester, MA during Friday-Saturday-Sunday, 26-28 Oct 2012. Total package costs for two nights lodging, two breakfasts and Friday night's club dinner is \$481.46 per couple. Our weekend will start up with a beautiful scenic ride on Friday morning to Gloucester. An evening cocktail hour, dinner, and Halloween costume party (costumes optional) will be held at the Ocean View. On Saturday we will have breakfast, take a scenic morning coastal drive, and enjoy an afternoon tour of Salem. Dinner will be at the Capt's Waterfront Seafood Grill in Salem, closing the evening out with a Salem Ghost Tour. Sunday we will have breakfast, checkout and drive to Rockport for shopping and site seeing, after which we will have a scenic ride home. This weekend event will highlight our Porsche year of tours. Make your reservations soon, by calling Jennifer Muise at the Resort at (800) 315-7557 or contact Lydia Marlow at 399-2047 or email her at [smarlow@nycap.rr.com](mailto:smarlow@nycap.rr.com) for further details.

## **Annual Dinner**

Our 2012 annual dinner will be held on Saturday, November 17th at the Edison Club located at 891 Riverview Road, Rexford, NY. Invitations have been mailed out. This is a great chance to meet old and new Porsche friends. We will have a social hour first followed by great food, a presentation on the past years' activities and finally a raffle. This is our largest event, which typically has a great turnout. Hope to see you at the dinner.

## **Holiday Party**

To complete our 2012 Porsche activities year, Ken and Karen Blass has cordially

opened their home in Old Chatham for our annual Holiday party on December 8th. An email announcement will be sent out with all the details.

### **Autocross Events**

Andy Dorman has done a great job this year in organizing our three Autocross events. The last event which was held September 8th, had 14 Porsches participate with many fun filled low speed competitive runs.

### **Track DE Events**

The Hudson-Champlain Region will be hosting a driver education event at Watkins Glen International on Wednesday and Thursday, October 17-18. This is an event for all drivers wishing to drive the famous Watkins Glen International race track. Class room sessions to review theory and provide extra instruction will also be part of the schedule. This event is a great opportunity for drivers of all levels. There are special incentives for instructors who participate in this event. Look on [ClubRegistration.net](http://ClubRegistration.net) for more information and event registration.

### **New Chair Positions**

2013 Track Chairman and Registrar. Our current track chairman Don Schneider and our current Registrar Jim Morgan will be retiring after three safe years of organizing fun and educational Track DE events. The HCP Executive Board has made a decision on the 2013 replacements of the Track Chairman position and the Registrar position which we have been interviewing through the month of August. Offers were made and the positions have been accepted. I am pleased to inform the HCP Club that Chris de Graffenried has accepted the Track Chairman position for 2013. I am also pleased to inform the HCP Club that Andy Dorman has accepted the Registrar position for 2013. We look forward to working with and supporting Chris and Andy in 2013.

### **2013 Chairman position openings**

The Hudson Champlain Porsche Club Region is seeking a member to volunteer to take over the position as webmaster for the club's website. Howard Kunz has done a great job over the years but wishes to step aside at the end of 2012. Howard will assist in transitioning responsibilities to the new Website Chairman.

We are seeking an individual with Web site design experience that is proficient in Dreamweaver. Also should be familiar with: JavaScript, CSS, HTML, FTP. The person will be responsible for making all updates to the website, including updating the calendar of events and posting photos of past events. It is expected that this position will take a skilled person about 4-6 hours a month.

If you are interested in the position please submit your name and qualifications to Keith Antal at [president@hcp-pca.com](mailto:president@hcp-pca.com)

### **Track Mentor**

With Chris de Graffenried accepting the Track Chairman position for 2013, we are looking for a new Track Mentor. For both experienced and new drivers many questions arise before ever setting your tires on track at a PCA DE event. Maybe you have had all of these questions in the past or maybe there are ones you forgot to ask that you wish you had. In either situation the HCP PCA DE Mentor program has been established to help. The new Mentor Program's goals are simple; to pair Novice attendees with Experienced attendees for all of the off-the-track



information that they might need. HCP has assembled a group of its own members with significant track day experience who are willing to share their knowledge with interested Green and Yellow run group drivers. This program is separate from the Instructor program, as a mentor can be paired with someone at any time before a track event.

Examples of questions we can help answer include:

- Is there any track etiquette I need to know?

- Where do I stay? Where can I find something to eat? How do I get there?

- What can I do with my family when off track?

- Who else is going? Can I caravan with someone?

- What do I need to do to prepare my car (including technical information)?

- What do I need to do to prepare myself?

- Is there someone from HCP going to another regions DE event?

The HCP DE mentor program helps people sort out the details so that you can focus on having a fun and safe time at the track! For more information about the mentor program please contact Chris de Graffenried at [HCPMentors@hotmail.com](mailto:HCPMentors@hotmail.com) or 518-813-4492. If you are interested in applying for the position please contact Keith Antal at [president@hcp-pca.com](mailto:president@hcp-pca.com).

### **Autocross chairman**

With Andy Dorman accepting the Registrar position we will be search for a new Autocross Chairman for 2013. We are searching for a candidate that can organize our Autocross events, layout safe and challenging track routes and manage the learning event.

Autocross is a sport of trying to navigate your car through a defined course of pylons (usually on a large parking lot) faster than your competition. Autocross courses are set up using soft orange traffic pylons which will not damage your car, but they do melt! Events are run at speeds usually between 40-65 MPH, usually in 2nd gear. Autocross is a "performance driving event" and a safe way to learn how to drive your car at its limit. You not only learn how to handle your car at speeds that you drive daily, but you also:

- Gain confidence in your driving ability

- Learn the limits of your car's brakes

- Learn correct seating, hand, and feet positions

- Learn the limits of your car's tire adhesion

Finally, Autocross is a social gathering of new and old friends and LOTS OF FUN!

For more information about the Autocross Chairman duties please contact Andy Dorman at [autocross@hcp-pca.com](mailto:autocross@hcp-pca.com). If you are interested in applying for the position please contact Keith Antal at [president@hcp-pca.com](mailto:president@hcp-pca.com).

We always have great activities due to volunteers and many interesting suggestions. Thus, if you happen to encounter a great experience with an interesting destination or a great restaurant please send in your suggestions. Additionally we welcome volunteers to help in any Track or Social activities. Feel free to contact myself or any board member to help contribute and share experiences with the club.

Thank you and hope to see you at the 2012 annual dinner.

Keith Antal  
HCP Region President  
[president@hcp-pca.com](mailto:president@hcp-pca.com)

# Why should I join PCA

**I**t's been around ten years since I purchased my first Porsche and it has truly been an extremely positive car experience in my life. Aside from owning and driving a first rate built sports car and me being an American muscle car owner all of my life, it has been a real social experience. Coming from the world of big block 427 Corvettes, 442's, GTO's, Chevelle SS's, Camaros, 55 and 57 Chevies, Mustangs and hopped up MOPARs (and I still love all of those sheer "pin you to your seat" raw power beasts), it has been a whole new world for me. Car lovers seem to understand and appreciate other car lovers no matter what the make or model and that experience is special. But coming from the raw horsepower world to a foreign car world was indeed something foreign to me.

My first Porsche was not a light-weight. I picked a 930 Turbo; not exactly a car I would recommend for the faint of heart and definitely not one for starters. Like I said, I was an American MUSCLE car guy all my life and wanted something fast and powerful. I got that and then some: in short more than I bargained for. Despite all of their raw horsepower, my front engine, rear drive muscle cars were much easier to predict and control than this nimble rear engine, rear drive, light front ended machine. I quickly learned to respect this mini-powerhouse and despite my years on the track and my view as being a pretty good driver, came to appreciate Dirty Harry's phrase "a man has to know his limitations".

So I now was a Porsche owner...what comes next? Like many car guys, I have been in assorted car clubs all of my adult life. I start talking with other Porsche owners and they told me about their Porsche Club, the Porsche Club of America or PCA as it is known. I joined PCA after I had owned my Porsche for a couple of years and received a letter from PCA welcoming me aboard. Shortly thereafter, I received a letter from my local affiliation, the Hudson-Champlain Region Porsche Club.

Now I am familiar that Porsches are rather expensive cars (this was not a car that the average person owned) and not one you saw with great regularity on the highway. With that, I connoted that owners would be an uppity, stiff, class conscious group that I would not feel comfortable with and as a result I did not jump to participate with the group. A little down the pike (I read in their on-line newsletter) about an upcoming social driving event and my wife and I decided to take advantage of the opportunity. What an eye-opener and what a revelation to my false misconception about the car and those who owned them. Yes, Porsches are great cars, but their owners turned out to be a great group of folks who many have become close friends to both me and my wife. Our Porsche club has become an extension of our social life to both of us. This is NOT just a guy's club; it is a family club. Our club is a little more unique from other chapters in that it has been taken to a higher level. While in most car clubs it is about the car, tracking or driving it, in our group it is about the car AND the car owners. For married couples, that means both the car owner AND the spouse. Even at simple get-togethers like our monthly meetings, that concept is tempered into the club meeting with a social time complimented by food and refreshments. The club does an excellent job of ensuring that member's spouses are made to feel part of the club. My wife looks forward to get-togethers as much as I do, it is not only for the social aspect, but because she has learned to enjoy the car for all the same reasons I do. It doesn't end there. I have two boys in their early twenties and the club has welcomed them with open arms. This is a great bonding environment, where members and



their children can grow closer and share their love for great cars. Throughout our events, the car part and the social parts are interwoven to create a wonderful experience. My only regret is that I waited so long to join. I think the key to enjoying your car is to make it a family affair and that begins by joining PCA.

Once you have taken the first step and you have become a club member, it is up to you to make the most of that experience. There are a host of opportunities available, for which you can take advantage of one or all.

At our monthly meetings club business is discussed along with special points of information or tech sessions that occur at each meeting to provide owners more knowledge and understanding of their cars. There are also several different levels of driving opportunities, from novice to experienced as well as for just fun, to let you share the driving experience with other club members. For folks with starter driving skills, there are basic gymkhana events. Those who have honed their skills and would like to get all they can out of their cars, there are numerous track events at some of the country's best tracks (like Watkins Glenn and Limerock to mention a couple). And then there are those monthly social driving excursions, which allow an owner to the opportunity to blend scenic driving with a highlighting visit to various hotspots. These range from past day trips taken to Cooperstown, Howe Caverns, Watervliet Arsenal, Smith & Wesson Arms factory, Walking Bridge over the Hudson, WW1 Aerodrome/Flying Circus and various car museums and art & cultural museums.

In addition to our ever changing list of monthly events is the Annual Picnic held in July. The highlight of the year is a three day, two night trip (past trips have been held in Lake Placid and Mount Washington) to Gloucester & Salem, Mass. Culminating the year is the Annual Dinner Banquet held in November, followed by the Holiday Party closing out the year in December. This is a brief overview of those events and opportunities that dot the Porsche Club calendar throughout the year. There is never a dull moment being a member of the Hudson-Champlain Chapter of the PCA.

Before I go, I must give credit and mention how helpful the folks in the club are. Simple things like changing the oil and replacing brakes are so much more different and sometimes more complicated with the Porsche than my old muscle cars. With help and assistance from many talented club members, I have learned so much about maintaining and fixing my car. Most of the jobs have been completed in my home garage. If you are a braveheart and want to learn, there are many who will jump to teach and help you learn about doing the job yourself. All you have to do is lift the hood and you will find how tight the engine compartment is (especially on the 930, not to mention Boxsters and Caymans), so having helpful and knowledgeable folks willing to help you navigate down that complex road is priceless. Having a pleasure vehicle has always been a way of life for me, but being able to spot what is wrong when something is wrong and being able to fix and maintain that car has made the experience so much better. This part of the club shines and makes the Porsche experience even more meaningful.

Now that I have informed you of what is in it for you by joining PCA, how do we make this dream a reality? Your first step is your Porsche purchase. Once you have done that (or if you already own a Porsche) you can go to [pca.org](http://pca.org) and fill out and submit your application for membership online (you will need your VIN

as part of the application process). When you have completed the application form and made your payment, you will receive your membership ID and will soon be receiving information on the regional club. In addition, you will receive your free subscription to the monthly Porsche publication, PANORAMA. This outstanding publication has many tech articles, new and old car stories, a classified section and many more bits of information on your car or car you are pursuing. Once you receive your information package you can start your journey to many opportunities offered by the club. As a member of the Hudson and Champlain Regional PCA, you will be a part of this great Porsche family and can immediately participate with us in many fun filled activities. In addition, the Hudson-Champlain PCA has its own web page which you can visit at [hpc.pca.org](http://hpc.pca.org); there are endless topics of interest from club overviews to contacts to activities and events to classifieds to help you keep your fingers on the pulse of your club. By passing on to you what I learned, hopefully you will not wait as long as I did before starting your friendship with PCA and the Hudson Champlain Regional club This is just a glance at all of the things this outstanding organization offers to its members. Hope to see you soon as a new member at our next meeting. Happy motoring.

Stephen Marlow

# Ice Cream Drive to Lake George

Photos by Keith Antal



Members prepare for the start of their drive to Lake George.

Adults and children alike enjoyed the drive and especially the ice cream.



Members had a beautiful summers day in Lake George.

# 2012 Porsche Parade



A new 991 and Panamera flank the welcome sign at this year's Parade.

Bob Akin's Fabcar 935 on display in front of the State Capital.



A Porsche Design Gravity racer.



# 2012 Porsche Parade



The Porsche 991 safety car from the Rolex 24 Hours of Daytona, signed by all the drivers.

There were two great days of autocrossing at Parade.



Aaron Ambrosino had the honor of guiding Hans-Peter Porsche through the Autocross course in a new 991.

Photo by Tom Gorsuch

# Gimmick Rally

Photos by Keith Antal



Registration took place at New Country Porsche for the start of this year's rally.

Everyone made it to Lanzi's for a great lunch.



Larry Rose and Joe Mueller won 1st place, with the help of a tie breaker.



# Following the Pointer Cone

The second and third events of our autocross season seemed to follow each other quickly. Our Summer autocross on, July 29th started out a bit wet but after the course got set up the rain stopped and the skies cleared. We started the event with a wet course but as the day went on the lot dried quickly and the times dropped just as quickly! We had 12 competitors and everyone enjoyed a great day of driving.

The Summer also featured the Zone 1 Autocross in Ayers, Massachusetts. This year offered the best showing yet for Hudson-Champlain. This year featured 5 drivers from our region who got to show some of the skills that they had learned at our events. For those who have not been before, the Zone 1 Autocross features a much bigger course, often about 1 mile long, plus some excellent competition from all over the Zone. Despite the competition, like all PCA events they are friendly and always ready to help with pointers or advice on how to shave a second or two off your time.

Our third and final autocross of the season was Saturday, September 8th and started out quite different, sunny but the strong winds portended coming rain. We had 14 competitors on this day, all of who arrived early so we could get an early start to the day. We incorporated some of the obstacles we had seen at the Zone Autocross a few weeks earlier, which gave an added challenge to those who hadn't seen them before! Everyone adapted well and just as before, times improved quickly. We were able to get in 10 runs each and get the gear all picked up before the rain and lightening swept in, making for a successful end to a great season!

I would like to thank everyone who participated this year, especially those who showed up early each event to help with set-up of the equipment and the courses. Your participation made things go much more smoothly this year and events like this wouldn't work without the participation of volunteers like you. I would especially like to thank Jeff Markussen for his work in timing and scoring and Timm Baldauf for his always meticulous work teching the cars and making sure everyone is safe to run. I am looking forward to another great season next year and hope you will all join us again to continue enjoy testing both your cars and your driving skills!

Andy Dorman  
HCP-PCA Autocross Chair

# Drive to Red Hawk Pow Wow



Many different tribes were represented at this year's Pow Wow.

Our own Randy Burns dressed in his native attire, participated in the Grand Entry Dance.



Members enjoyed a nice drive to the 11th Annual Lower Hudson Valley Pow Wow and Native American celebration.

# LIKE ZEE GERMANS!!!

@2Fast4uSir

facebook.com/  
BavarianRocketScience

16 Tivoli St.  
in downtown  
Albany, NY



Open M-F  
7:30 - 6

## (518) 598-1273

bavarianrocketscience@gmail.com

**Not like the dealer... Not no way, not no how!!**

*Factory trained, independently owned and family operated,  
building relationships for 30 years, based on our love of cars  
and our enthusiasm to help those who need it!*

*The Capital Region's only complete German auto repair facility.  
We only work on Audi, BMW, Mercedes-Benz, Mini, Porsche & VW.*

*Yes, we can service your daily driver, stealth your sleeper, spruce up your  
show piece, tune your toy, restore your rat and rocketize your racecar!!*

*Innovative  
&  
Economic  
Solutions*

*Ask us about the  
convenient luxury  
of our  
Concierge Club!!*



# Member Anniversaries

## 45 Years

Bruce Toothaker  
Beverly Bondley

## 25 Years

Stephen Urschel  
Neil Rivchin

## 20 Years

Harold Denkers

## 15 Years

Ronald Dibb  
Robert Hatt  
Robert Salamack

## 10 Years

Karen Astorga

## 5 Years

Anthony Ianniello  
Stephan Minsk  
Dutch Hayward  
Joseph Lemme  
Paul Lotters  
Les Apple  
W. Ogden  
Steven Weinstein  
William Socha  
Donald Schneider

# New Members

Phillip Caruso  
2002 911-4S Silver

Edward Mealing  
1988 944S Red

Charles Riehl  
2000 Boxster Green

Matthew Rutten  
2007 911 Yellow

Karsten Schaefer  
2001 911 Black

George Tongue  
1990 944 S2 Purple

Mark Ventra  
2006 911 Black

Timothy Carpenter  
2010 Cayman S Black

Jeffrey Moore  
2007 Cayman Red

Kevin Nicoll  
2013 Boxster Red

Peter Perry  
1972 911 Blue

Sebastien Barre  
2009 Boxster Black

Allen Coopersmith  
2011 GT3 Black

# Calendar of Events

October 2012						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

## October

### Monday, October 1st

Monthly Meeting at 6:45 hosted by R&D Automotive  
16 Tivoli Street, Albany, NY

### Wednesday - Thursday, October 17th & 18th

The Hudson-Champlain Region will be hosting a Driver Education event at Watkins Glen International. This is an event for all drivers wishing to drive the famous Watkins Glen race track. Look on [ClubRegistration.net](http://ClubRegistration.net) for more information and event registration.

### Friday - Sunday, October 26th - 28th

Weekend Getaway to Salem, MA

# Calendar of Events

November 2012						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

## November

### Monday, November 5th

Monthly Meeting 7:00 p.m. followed by a tech session hosted by AutoHaus Motors, 768 Saratoga Road, Burnt Hills

### Saturday, November 17th

2012 Annual Dinner  
Edison Club, Rexford, NY



# Calendar of Events

December 2012						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

## December

Saturday, September 8th

Holiday Party at the home of Ken and Karen Blass  
Old Chatham, NY

# Calendar of Events

January 2013						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

January

# We Got You Covered

## 3-Tier Storage & Service Option

**1** Customer's vehicle will be stored at **Auto Haus Motors**. Upon arrival, vehicle will be given an **Auto Haus Motors Complete Detail**. Once parked for the season, a battery tender will be applied and vehicle will be covered with customer's car cover. Vehicle will be monitored regularly each week while in storage. Before being picked up at the end of the storage season, car will be given another **Auto Haus Motors Complete Detail**.

**2** Customer's vehicle will be stored at **Auto Haus Motors**. Upon arrival, vehicle will be given an **Auto Haus Motors Wash & Vacuum**. Once parked for the season, a battery tender will be applied and vehicle will be covered with customer's car cover. Vehicle will be monitored regularly each week while in storage. Before being picked up at the end of the storage season, car will be given another **Auto Haus Motors Wash & Vacuum**.

**3** Customer's vehicle will be transported and stored at our off-site location in Schenectady, NY. Upon arrival, vehicle will be given an **Auto Haus Motors Wash & Vacuum**, then transported to our Schenectady facility. Once parked for the season, a battery tender will be applied and car will be covered with customer's car cover. Vehicle will be monitored on a week-to-week basis. Before being picked up at the end of the storage season, car will be given another **Auto Haus Motors Wash & Vacuum**.

**Have your vehicle serviced while in storage and qualify for a 15% Discount on labor hourly rates.**

### How do you qualify?

1. Your vehicle must be stored at the **Tier #1** or **Tier #2** level.
2. Your vehicle must be stored during the **2012/2013 Fall Storage Season**.
3. Contact **Peter Perry** in our Service Department with any and all work you are interested in having done while your vehicle is in storage, and he will make sure to apply your discount. Phone no.: **518-399-6353**, or Email: **bonniedunleavy@gmail.com**.

WE NOW CARRY

**PENN GRADE**

High Performance Oil

and



- **Auto Haus Motors Complete Detail** is valued at **\$149.99**.

- **Auto Haus Motors Wash & Vacuum** is valued at **\$39.99**

- Battery Tender and Car Cover must be supplied by customer.

- A Battery Tender can be purchased for an additional charge of **\$75.00**, and a Car Cover can be ordered through our service department.

- Storage Season ends on **April 30, 2013**.



# Auto Haus

MOTORS



SALES • SERVICE • PERFORMANCE

768 Saratoga Rd, Burnt Hills, NY 12027

P: 518.399.6353 • F: 518.399.6376 • Email: [autohausmotors@yahoo.com](mailto:autohausmotors@yahoo.com) • [AutoHausMotors.com](http://AutoHausMotors.com)



**13 Delta Way  
Clifton Park, NY 12065**